

Message Text

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PAGE 01 COLOMB 00771 020512Z

21

ACTION NEA-10

INFO OCT-01 ISO-00 EB-07 /018 W
----- 082930

R 020325Z MAR 76
FM AMEMBASSY COLOMBO
TO USDOC WASHDC
INFO SECSTATE WASHDC 4337

UNCLAS COLOMBO 771

E.O. 11652:N/A

TAGS: BBSR, CE

SUBJECT: WTDR/FTI JAY-ES ELECTRONICS LIMITED

1. SRI LANKA 2. CNTRY CODE: 542 3. SER NO: N/A
4. JAY-ES ELECTRONICS LIMITED
- 4A. CODE:-. 4B. CODE -. 4C. CODE -.
5. 90 D.S. SENANAYAKE MAWATHA
6. COLOMBO 8, SRI LANKA
7. ESTABL: 1975
8. EMPL: 32
9. SIZE : (20-X) MEDIUM
10. REPUTATION : (22-X) GOOD
11. -
12. RPT. DATE : 03/76
- 13A. 36610 MFR.,RET., AGT., DIST. OF TELECOMMUNICATION
EQUIPMENT
- 13B. 36620 MFR., RET., AGT., DIST. OF RADIO COMMUNICATION
EQUIPMENT
- 13C. 36510 MFR., RET., AGT., DIST. OF DOMESTIC RADIOS
- 13D. 36620 MFR., RET., DIST. OF HOTEL PIPED MUSIC
SYSTEMS
- 13E. 36610 AGT., DIST. OF HOTEL SPECIAL TELEPHONE SYSTEMS
- 13F. 36623 MFR., RET., AGT., DIST. OF ELECTRONIC BELL AND
CALL SYSTEMS
- 13G. 36623 MFR., RET., AGT., DIST. OF ELECTRONIC FIRE ALARM SYSTEMS
- 14H. 36623 AGT., DIST. OF ELECTRONIC BURGLAR ALARM SYSTEMS
14. CONTACT : QUENTIN I. JAYASUNDERA,TITLE: TECHNICAL
DIRECTOR

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15. CABLE: JAYSONICS 16. TELEX:N/A

17. TEL/ N/A

18. FINANCIAL REF: BANK OF CEYLON, YORK,STREET, COLOMBO 1

19. TRADE REFS: SUNAIR ELECTRONICS INC., 3101 S.W. THIRD AVENUE, FORT LAUDERDALE,FLORIDA 3315; STANDARD COMMUNICATIONS CORP., P.O. BOX 92151 LOS ANGELES,CALIFORNIA 90009; IEC ELECTRONICS CORP., 105 NORTTON STREET, NEWARK, N.Y. 14513 AND EMEC INC., 2350 SOUTH 30TH AVENUE, HALLANDALE FLORIDA 33009.

20. FOREIGN FIRMS REPRESENTED: AGENCY REPS. OF MEISEI ELECTRIC CO. LTD., 5-7, 2-CHOME, KOISHIKAWA,BUNKYO-KU, TOKYO 112, JAPAN FOR TELECOM. EQUIPMENT, ACQUIRED 1975; IWATSU ELECTRIC CO. LTD., 1-3 NIHONBASHI, 2-CHOME, CHOU-KU, TOKYO 103,JAPAN FOR TELECOM. EQUIPMENT ,ACQ. 1975; FRIGSALES (INDIA) PVT. LTD., 204 COMMERCE HOUSE, MEDOWS STREET, FORT , BOMBAY 1 FOR MECHANICAL EQUIPMENT, ACQ. 1975.

21. THE FIRM IS A PRIVATE LIMITED LIABILITY COMPANY INCORPORATED ON SEPTEMBER 12, 1975 WITH A PAID-UP CAPITAL OF RS. 100,000.00. THERE ARE THREE DIRECTORS, ONE OF WHVOM, Q.O. JAYASUNDERA, IS ITS ELECTRONICS ENGINEER, ANOTHER, V. SIVAGNASUNDARAM, IS A BUSINESSMAN WHILE THE THIRD, MRS. D.C. PEIRIS, THE MAJOR STOCK HOLDER,IS THE WIFE OF ONE OF SRI LANKA'S MOST EMINENT ORTHOPEDIC SURGEIONS AND THE FINANCIER OF THIS CONCERN. THE OFFICE OF THE FIRM IS LOCATED IN THE LATTER'SRESIDENTIAL TWO STORIED HOUSE SITUATED ABOUT 3 MILES NORTH FROM FORT, THE CHIEF BUSINESS AND SHIPPING CENTER OF COLOMBO. THE FIRM'S EXTENSIVE WORKSHOP IS LOCATED IN ANOTHER RESIDENTIAL BUNGALOW AT 160 POORWARAMA ROAD, COLOMBO 5. THIS IS SITUATED ABOUT 100 YARDS OF A VERY BUSY HIGHWAY ABOUT SIX MILES SOUTH EAST OF FORT.MR. JAYASUNDERA RESIDES IN A PART OF THIS BUNGALOW. THE WORKSHOP IS EQUIPPED WITH MARCONI TEST GEAR, LATHES (ENGLISH AND INDIAN) AND ELECTRO-PLATING AND ANODIZING EQUIPMENT. IT ALSO CARRIES A FAIRLY LARGE VALUE OF STOCKS5 THE FIRM'S MAIN BUSINESS IS TO UNCLASSIFIED

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INSTALL, MAINTAIN AND SELL TELECOMMUNICATION EQUIPMENT, WHICH IT HAS SATISFACTORIALY COMPLETED FOR ONE OF SRI LANKA'S LEADING HOTELS.ADDITIONALLY, IT HAS INSTALLED PIPED MUSIC SYSQPTEMS AND ELECTRONIC BELL AND CALL, FIRE ALARM AND BURGLAR ALARM SYSTEMS IN THE ABOVE E D MANY OTHER HOTELS.IT ALSO MAINTAINS COMMUNICATION LINKS FOR LEADING CORPORATIONS.REPORTEDLY, THE FIRMS BUSINESS

TURN OVER FURING THE PAST FIVE MONTHS TOTALS RS. 500,000.00.
BANKER'S REPORT THAT THE FIRM RECENTLY OPENED A CURRENT
ACCOUNT AND THAT IT IS TOO EARLY TO EXPRESS AN OPINION ON
IT. BUSINESS SOURCES, HOWEVER, DO NOT THINK THAT THE FIRM
WOULD ENTER INTO ANY ENGAGEMENTS IT CANNOT FULFILL. WE
ARE INFORMED THAT THE FIRM IS INTERESTED IN BEING LICENCED
TO MANUFACTURE COMMUNICATION EQUIPMENT. EMBASSY RECOMMENDS
SUBJECT FIRM
L A TRADE CONTACT FOR INTERESTED U.S.FIRMS.

22. PREPARED BY S. PATHMANATHAN. APPROVED BY : J.M. HAWLEY III,
AT U.S. EMBASSY, COLOMBO SRI LANKA.
VAN HOLLEN

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NNN

Message Attributes

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Margaret P. Grafeld
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